We make sure

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DeskView Family

Manageability

VP Product Marketing

Presentation Points

- 3 Minutes for DeskView
- DeskView Load – Your individual customization
- DeskView – Manageability Benefits at a glance

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3 minutes for DeskView

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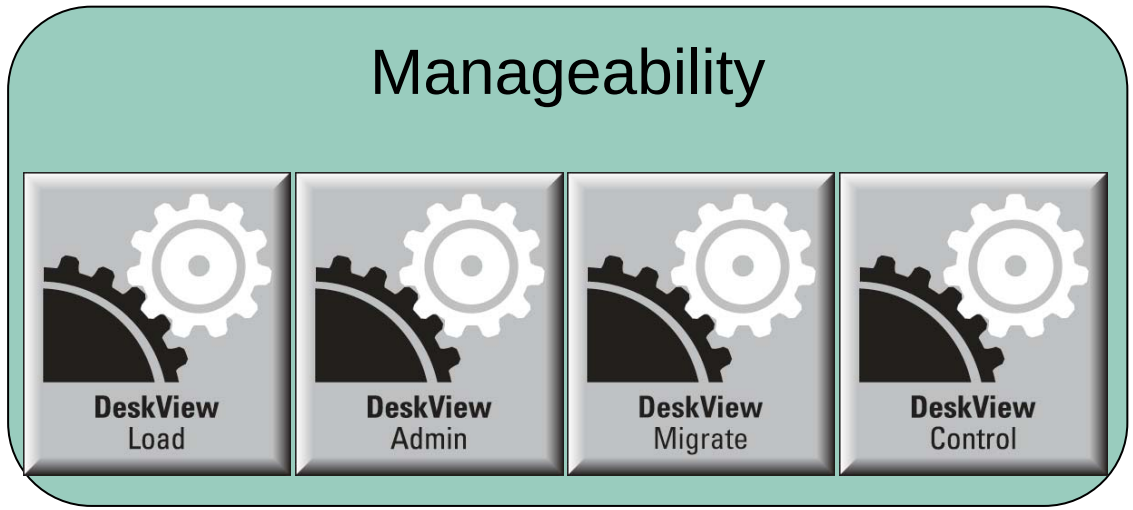
DeskView Manageability becomes a product family



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Manageability and Security link the Business client product portfolio

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Business Clients

Security
Secure products for business clients

Manageability
Most efficient client management with DeskView

Security

LIFEBOOK / CELSIUS notebook	CELSIUS
AMILO Pro	ESPRIMO
STYLISTIC	SCENIC
Pocket LOOX	FUTRO

Displays, Keyboards, Software

DeskView Load

DeskView Admin

DeskView Migrate

DeskView Control

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DeskView Load

- Pre-installation of end-user specific, pre-configured customer systems
- On time delivery directly ex factory to end-customer possible
- Orderable via customizing

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DeskView Admin

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- Easy and fast entrance to system management for Fujitsu Siemens Computers client hardware
- Covers DeskView 10.x, DeskView 5.x, DeskUpdate and DeskView Tools
- Ships with Fujitsu Siemens Computers mobiles and stationary clients
- Can be extended with DeskView Migrate and DeskView Control
- Reduces total cost of ownership with a comprehensive set of system management features

Please note that the set of DeskView functionalities varies depending on the hardware.
For details please see the datasheet of your system

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DeskView Migrate and DeskView Control

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- Simplifying cross platform hard- and software **migration** projects

- Simplifying cross platform hard- and software **controlling** projects

- Tailormade software suites defined by Fujitsu Siemens Computers based on Altiris software solutions
- Can be applied to all Microsoft Windows Operating System based hardware serving as a cross platform management solution
- Very good price performance ratio

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DeskView Load – Your individual customization

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Background and Scope

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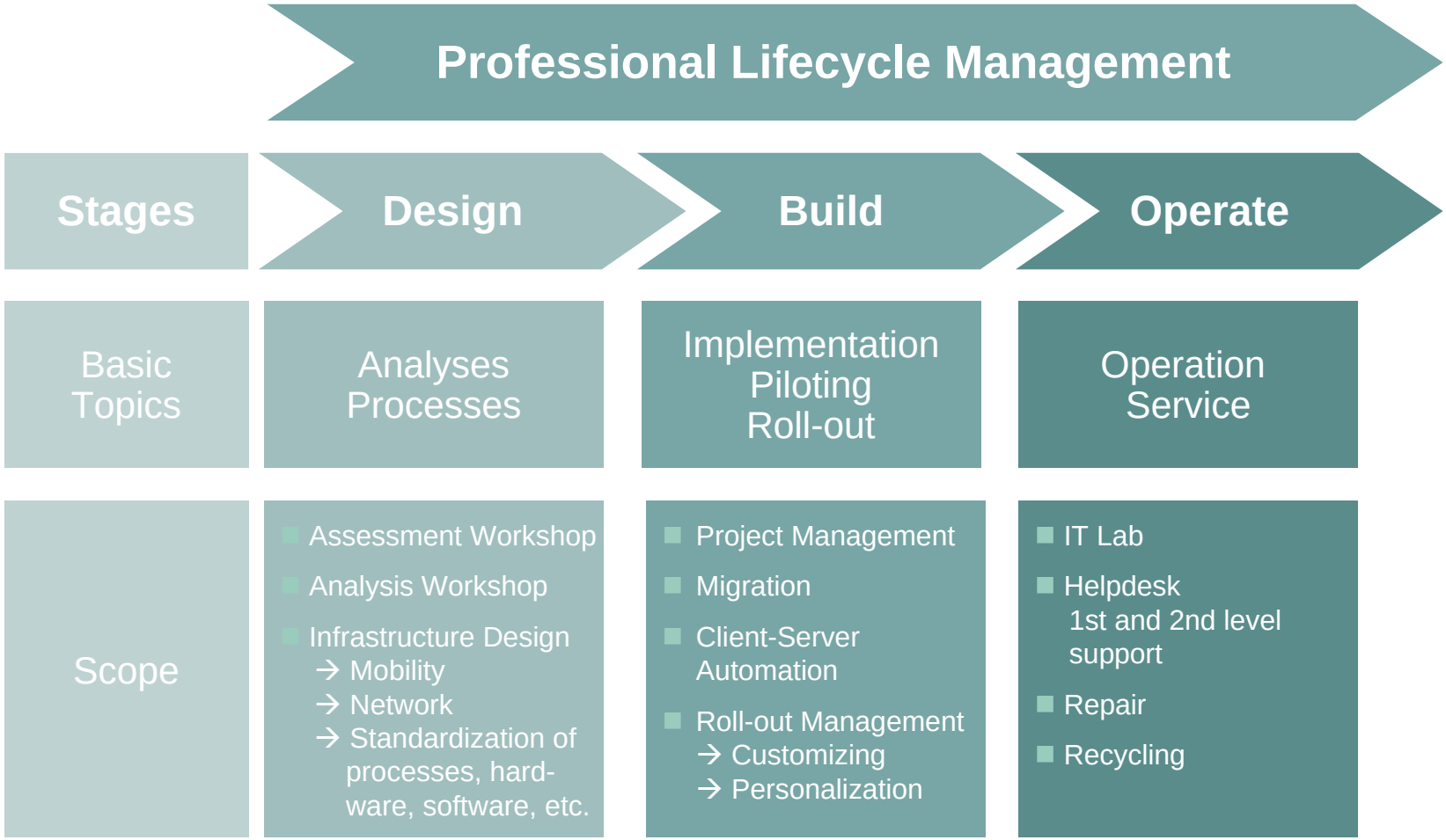

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Background and Scope

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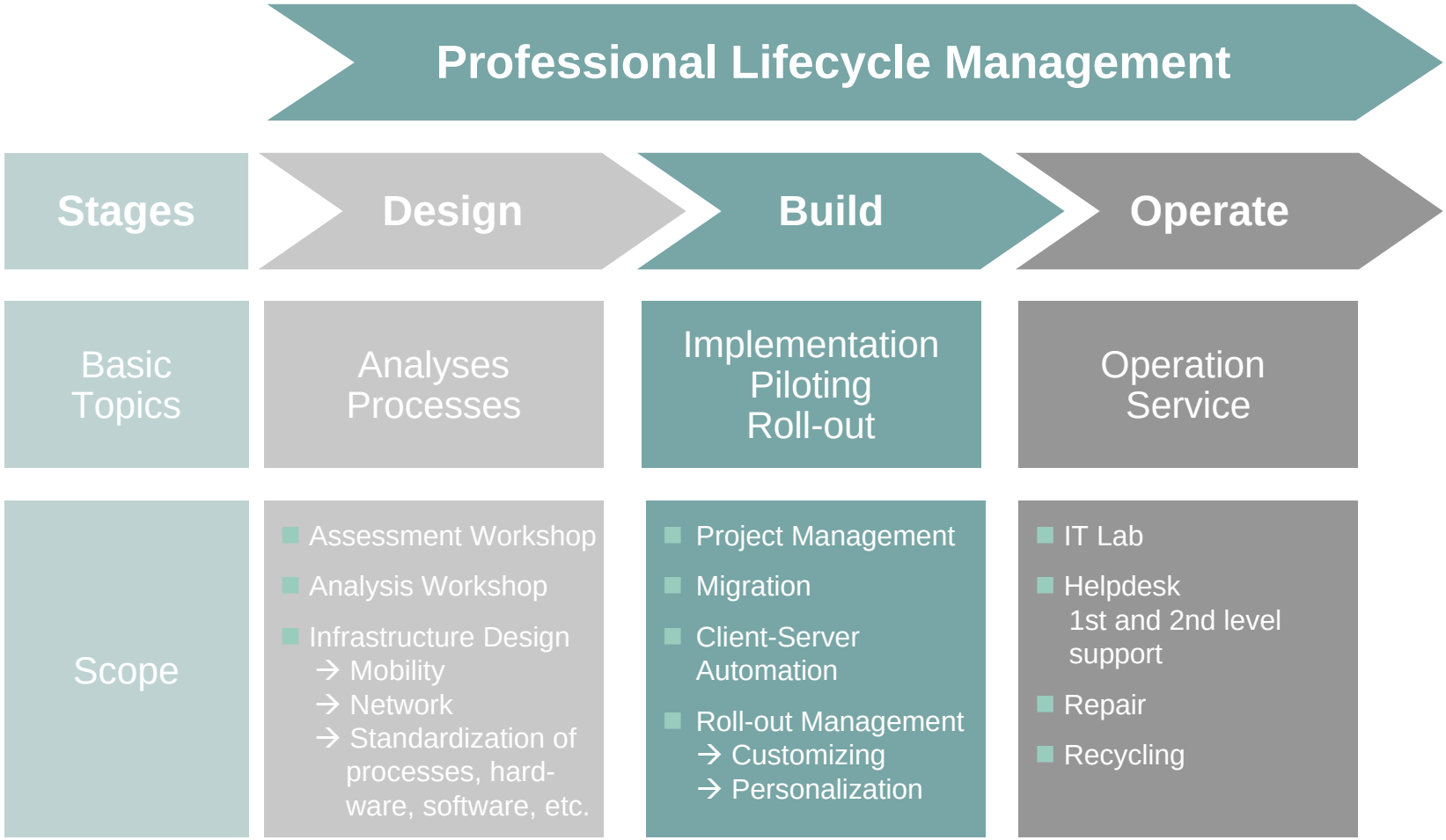

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Background and Scope

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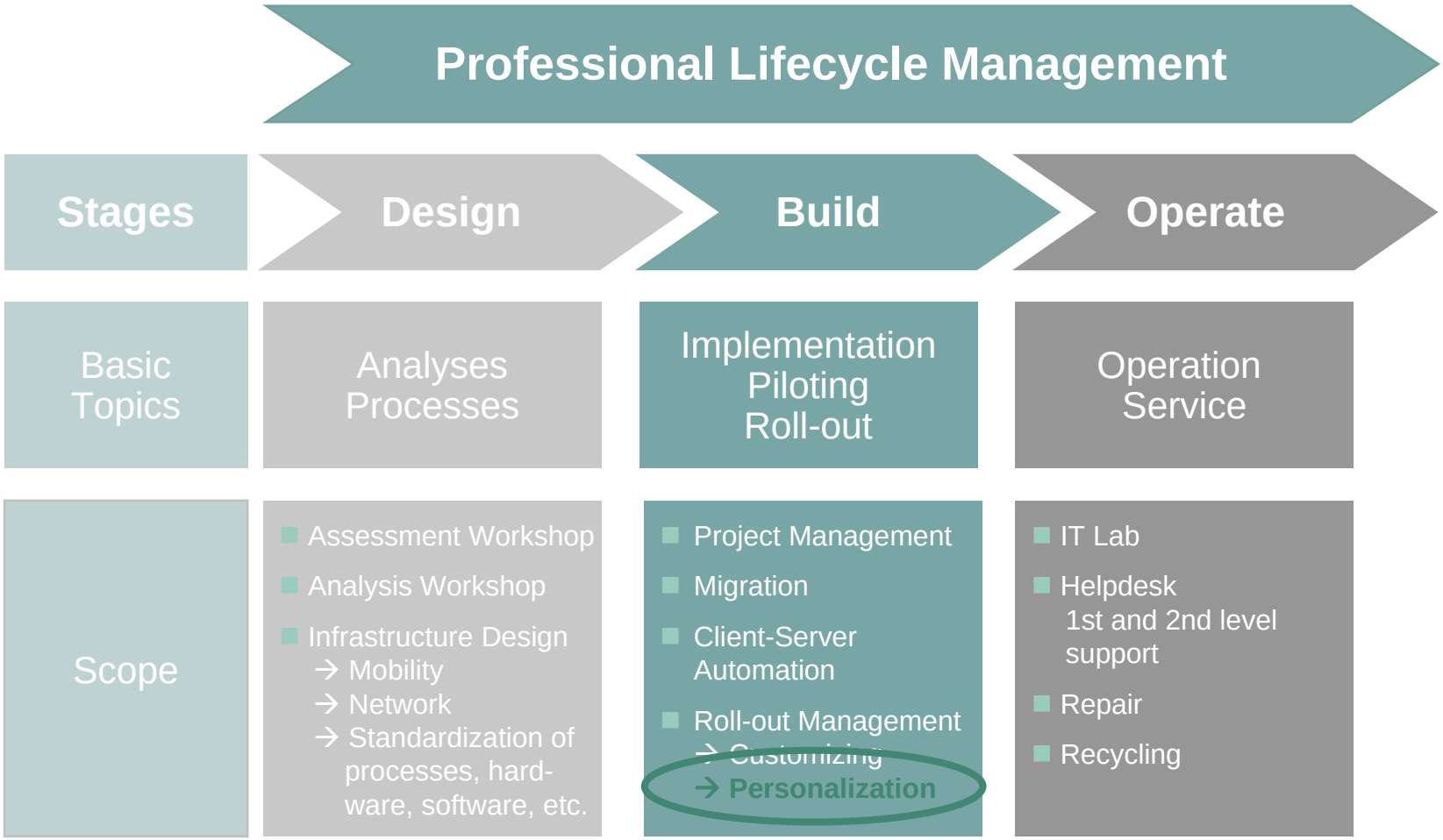

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Background and Scope

We make sure

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Professional Lifecycle Management

Stages	Design	Build	Operate
Basic Topics	Analyses Processes	Implementation Piloting Roll-out	Operation Service
Scope			

Personalization with DeskView Load – Business Opportunity with Fujitsu Siemens Computers

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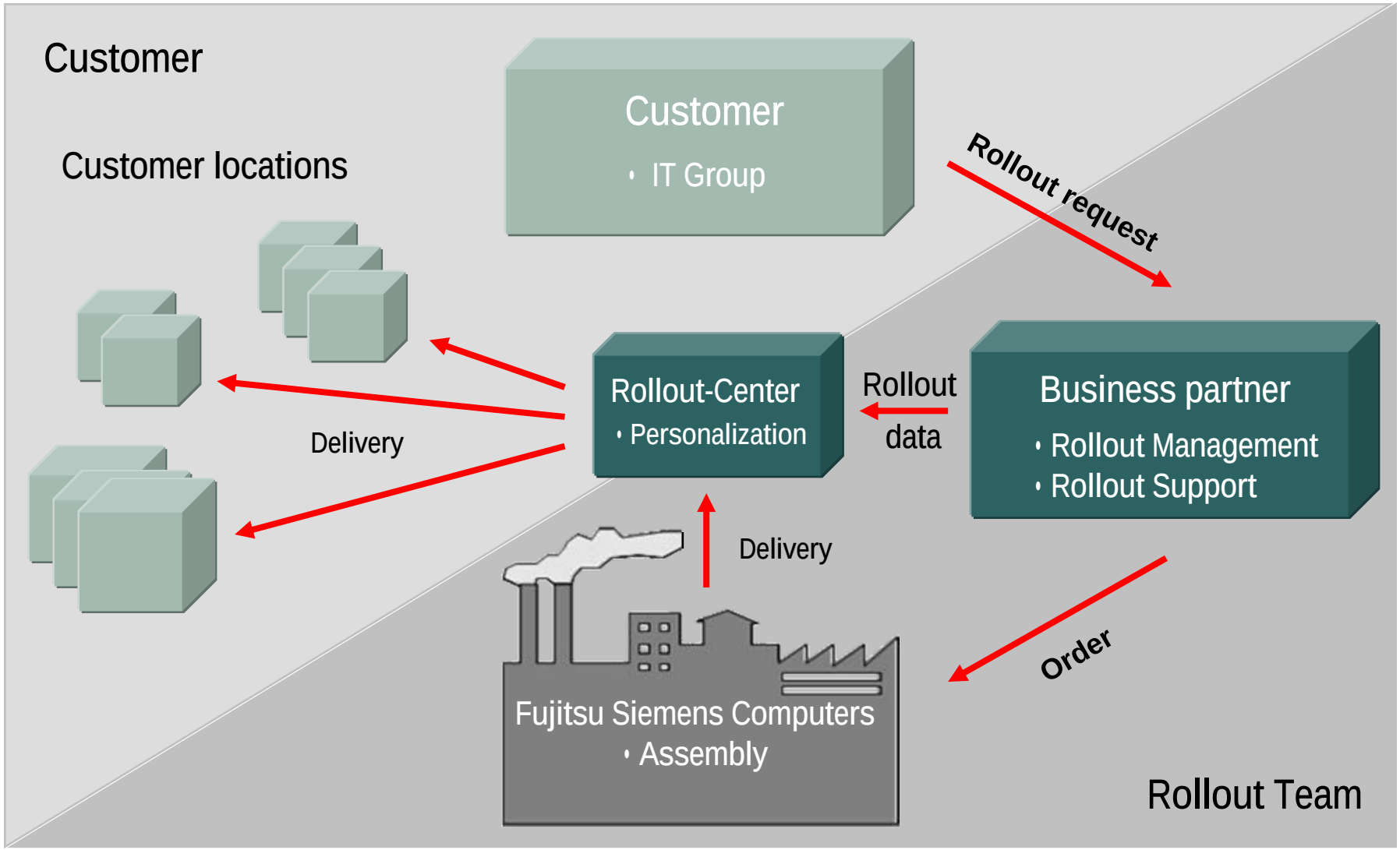
Today's logistic pathways



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DeskView Load
Tomorrow's logistic pathways

We make sure

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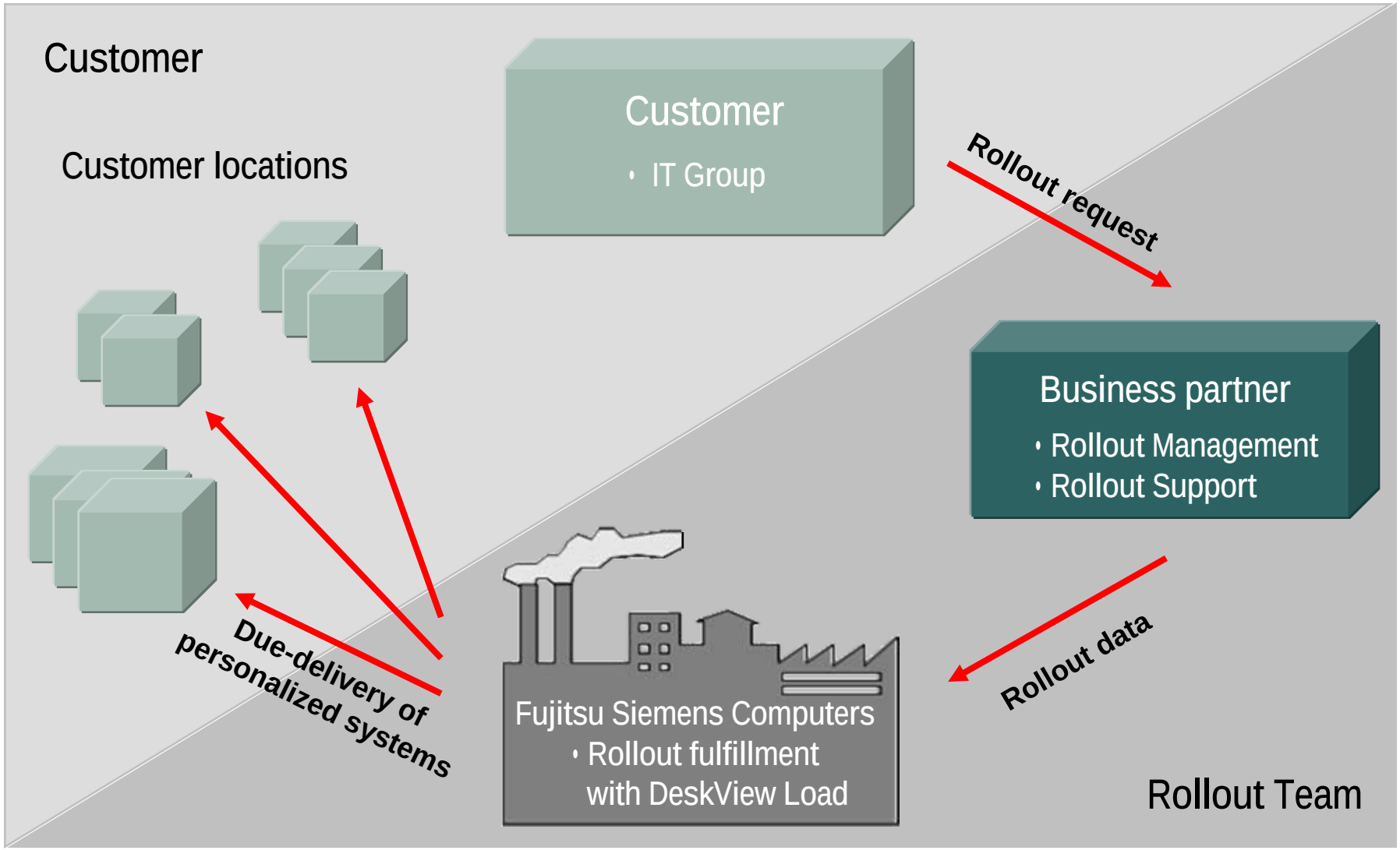

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DeskView Load
Functions & Features

We make sure

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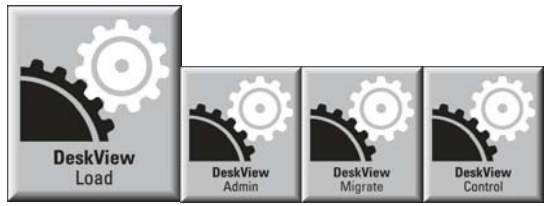
	Function	Feature
End-Customer	Installation of individual and pre-configured end customer systems, available for our partners	PC System runs out of the box Easy roll out of clients Supported by pre-defined Fujitsu Siemens Computers know how
Business partner		
Fujitsu Siemens Computers		



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DeskView Load Benefits

We make sure

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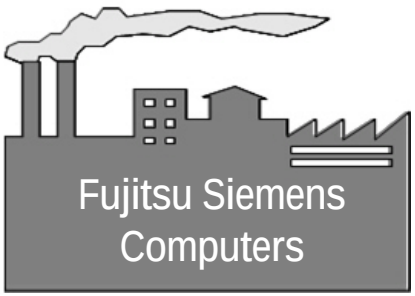
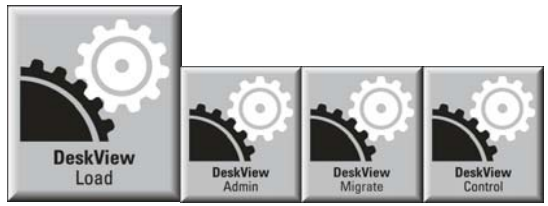
for	Benefits
End-Customer	■ Elapsed time goes down ■ Roll-out quality increases (systems will installed fully by automated scripts) ■ Complexity will be reduced (less synchronization of all stakeholders)
Business partner	■ Less Resource-consuming ■ Less logistic costs ■ Better Financial status (better cash flow, less inventory, less write offs)
	■ Generation of value add by a flexible production set up in Central Europe



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DeskView Load
Via our Customizing Services

We make sure

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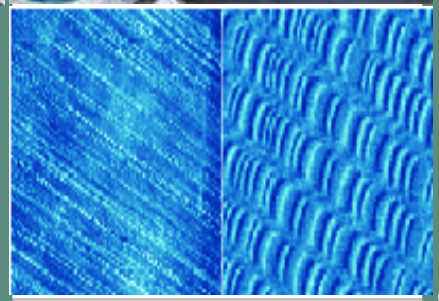

Hardware Services	Software Services	Add-on Services	Lifecycle Management

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DeskView Load
FSC's Rollout Software Services

We make sure

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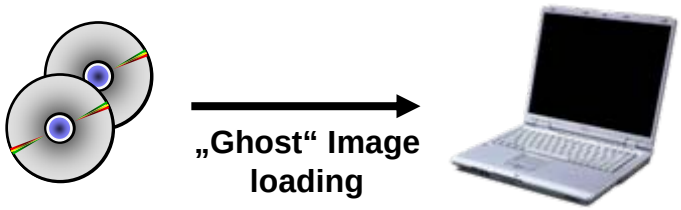
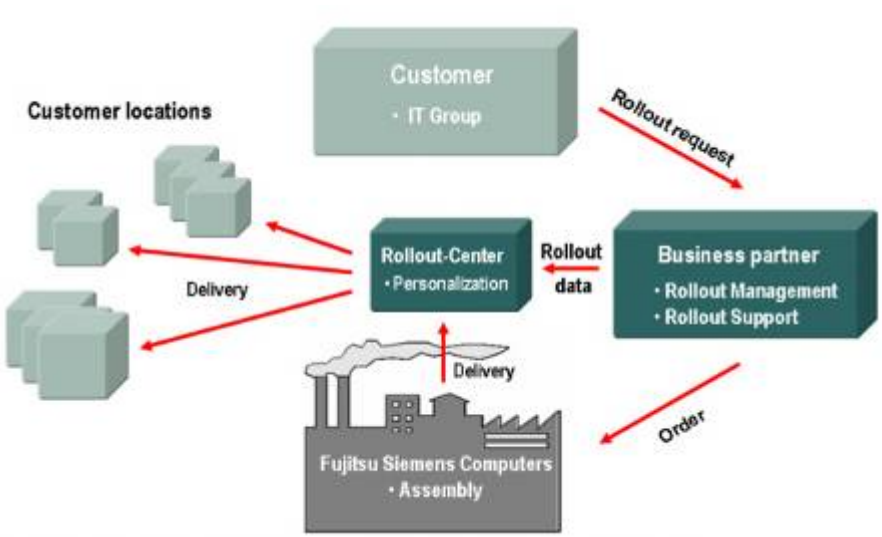
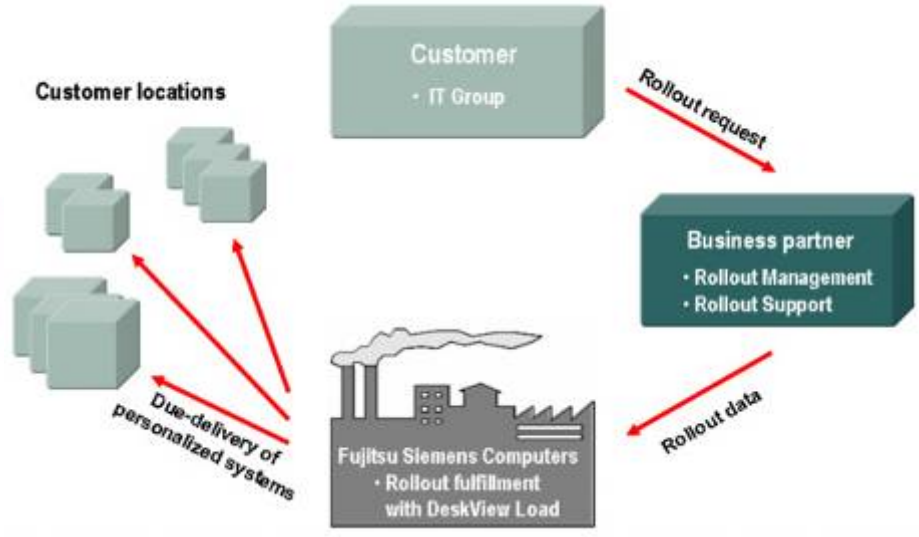
- **Today:**
  Monolithic Cloning of an Image



- **Tomorrow:**
  Personalization of systems

PC System runs out of the box





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DeskView Load
FSC's Rollout Software Services

We make sure

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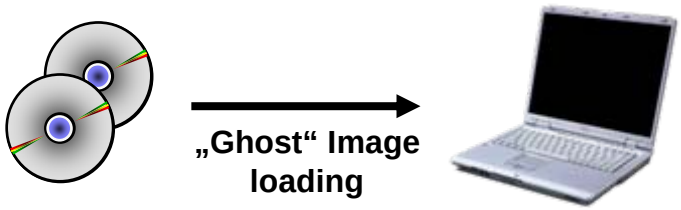
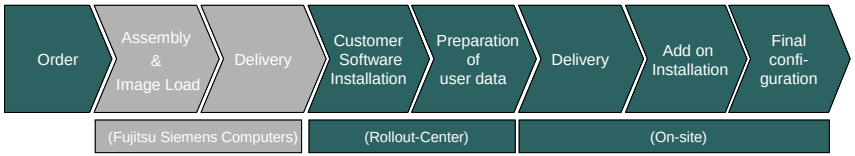
- **Today:**
  Monolithic Cloning of an Image

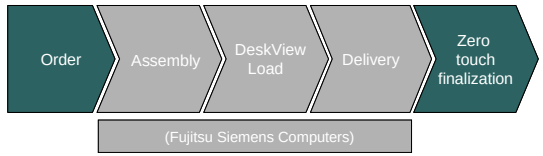


- **Tomorrow:**
  Personalization of systems

PC System runs out of the box

- **Process** from Order to end-customer:





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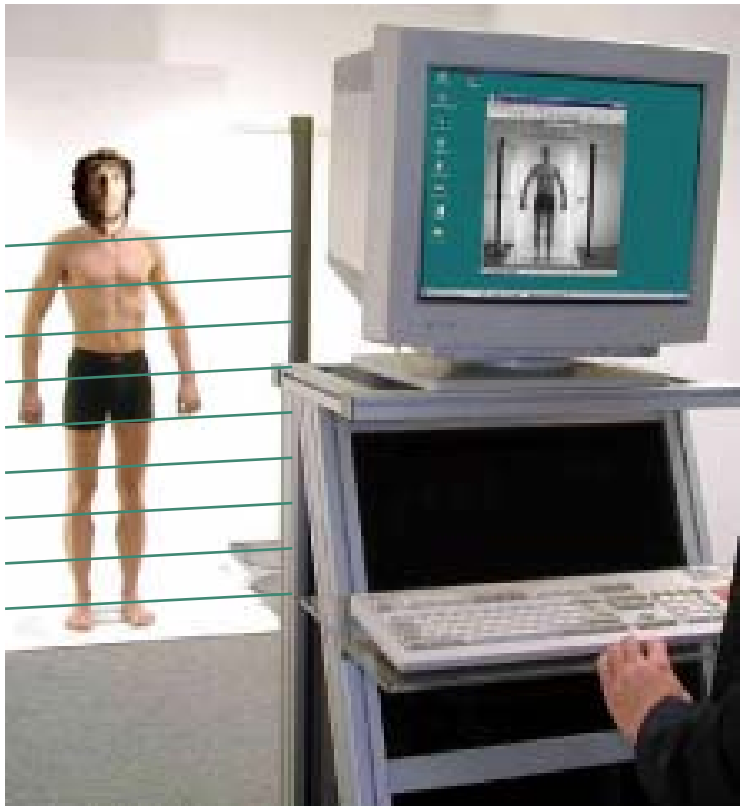
DeskView Load
Fazit

DeskView Load – for perfect fit



Check

Build

Deliver

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DeskView – Manageability benefits at a glance

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DeskView supports Mobility and Business Critical Computing - an example

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- Combine Fujitsu Siemens Computers hard- and software in a client management solution
- Connect the Pocket LOOX viaWLAN/Bluetooth
- Exploit graphics capabilities of new Pocket LOOX
- Receive important alerts with the DeskView „Ticker“
- Shown during VISIT 2004

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Support for Mobility and Business Critical Computing

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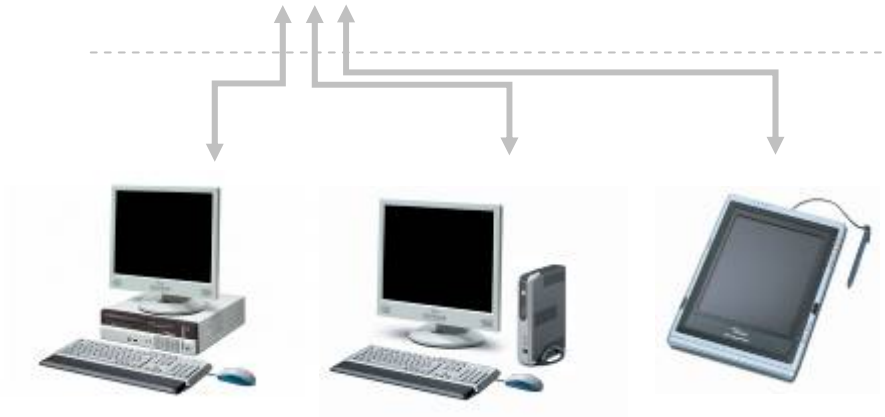

Single access interface

Single source of information

Multiple on/offline client support

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“Getting Started” guides through the installation process

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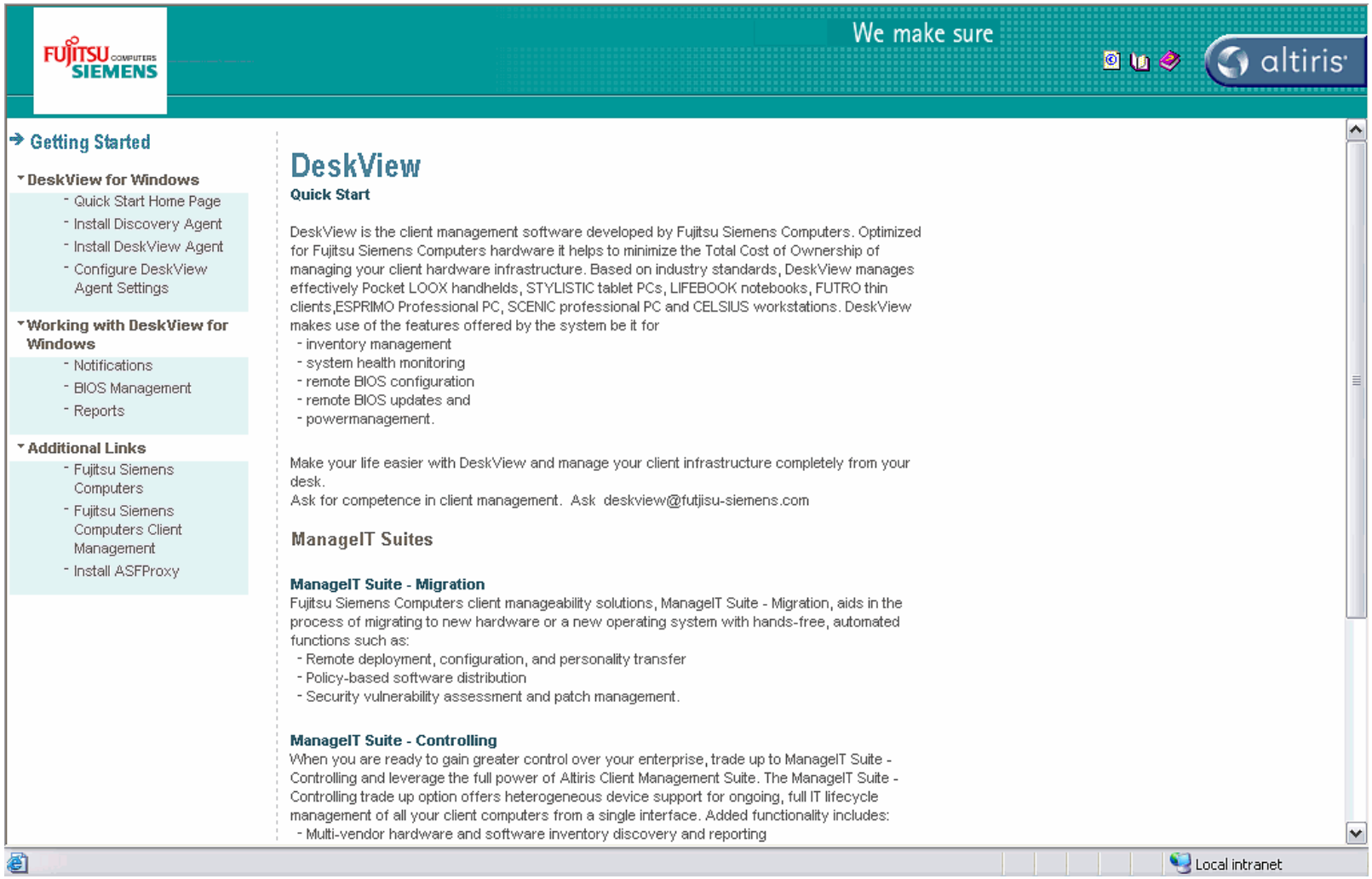
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altiris
Getting Started
DeskView for Windows
- Quick Start Home Page
- Install Discovery Agent
- Install DeskView Agent
- Configure DeskView Agent Settings
Working with DeskView for Windows
- Notifications
- BIOS Management
- Reports
Additional Links
- Fujitsu Siemens Computers
- Fujitsu Siemens Computers Client Management
- Install ASFProxy
DeskView
Quick Start
DeskView is the client management software developed by Fujitsu Siemens Computers. Optimized for Fujitsu Siemens Computers hardware it helps to minimize the Total Cost of Ownership of managing your client hardware infrastructure. Based on industry standards, DeskView manages effectively Pocket LOOX handhelds, STYLISTIC tablet PCs, LIFEBOOK notebooks, FUTRO thin clients,ESPRIMO Professional PC, SCENIC professional PC and CELSIUS workstations. DeskView makes use of the features offered by the system be it for
- inventory management
- system health monitoring
- remote BIOS configuration
- remote BIOS updates and
- powermanagement.
Make your life easier with DeskView and manage your client infrastructure completely from your desk.
Ask for competence in client management. Ask deskview@futjisu-siemens.com
ManageIT Suites
ManageIT Suite - Migration
Fujitsu Siemens Computers client manageability solutions, ManageIT Suite - Migration, aids in the process of migrating to new hardware or a new operating system with hands-free, automated functions such as:
- Remote deployment, configuration, and personality transfer
- Policy-based software distribution
- Security vulnerability assessment and patch management.
ManageIT Suite - Controlling
When you are ready to gain greater control over your enterprise, trade up to ManageIT Suite - Controlling and leverage the full power of Altiris Client Management Suite. The ManageIT Suite - Controlling trade up option offers heterogeneous device support for ongoing, full IT lifecycle management of all your client computers from a single interface. Added functionality includes:
- Multi-vendor hardware and software inventory discovery and reporting
Local intranet

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DeskView Admin – What´s new

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DeskView 10.3…

- can manage new ESPRIMO systems
  - DeskView license included in all ESPRIMO´s
- delivers capabilities for remote security and interface management
- notifications can be obtained from standard Altiris helpdesk
  - basic helpdesk is already included in Altiris Notification Server deliverable !
- further improves cross platform manageability
  - FUTRO
  - LIFEBOOK
  - Pocket LOOX
- user specific asset tag management
- supports Microsoft Windows XP 64-Bit operating system

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DeskView 10.3

We make sure

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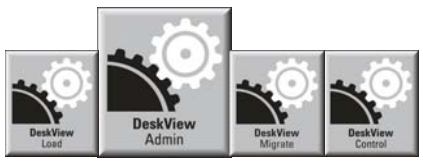
Function	Feature	Benefits
DeskView Inventory	extends the information from the WMI protocol and allows administrator to get detailed system-related data - results are displayed on console available for business clients and all displays Extended inventory data for all premium-line displays	provides you with most important inventory values of a system, including general system information, technical information, software information, detailed network information approx. 40 inventory values will already be delivered with DeskView ex-factory (e.g. indication of monitor serial numbers, client's RAM memory can be displayed



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Inventory –
clear structured data retrieval

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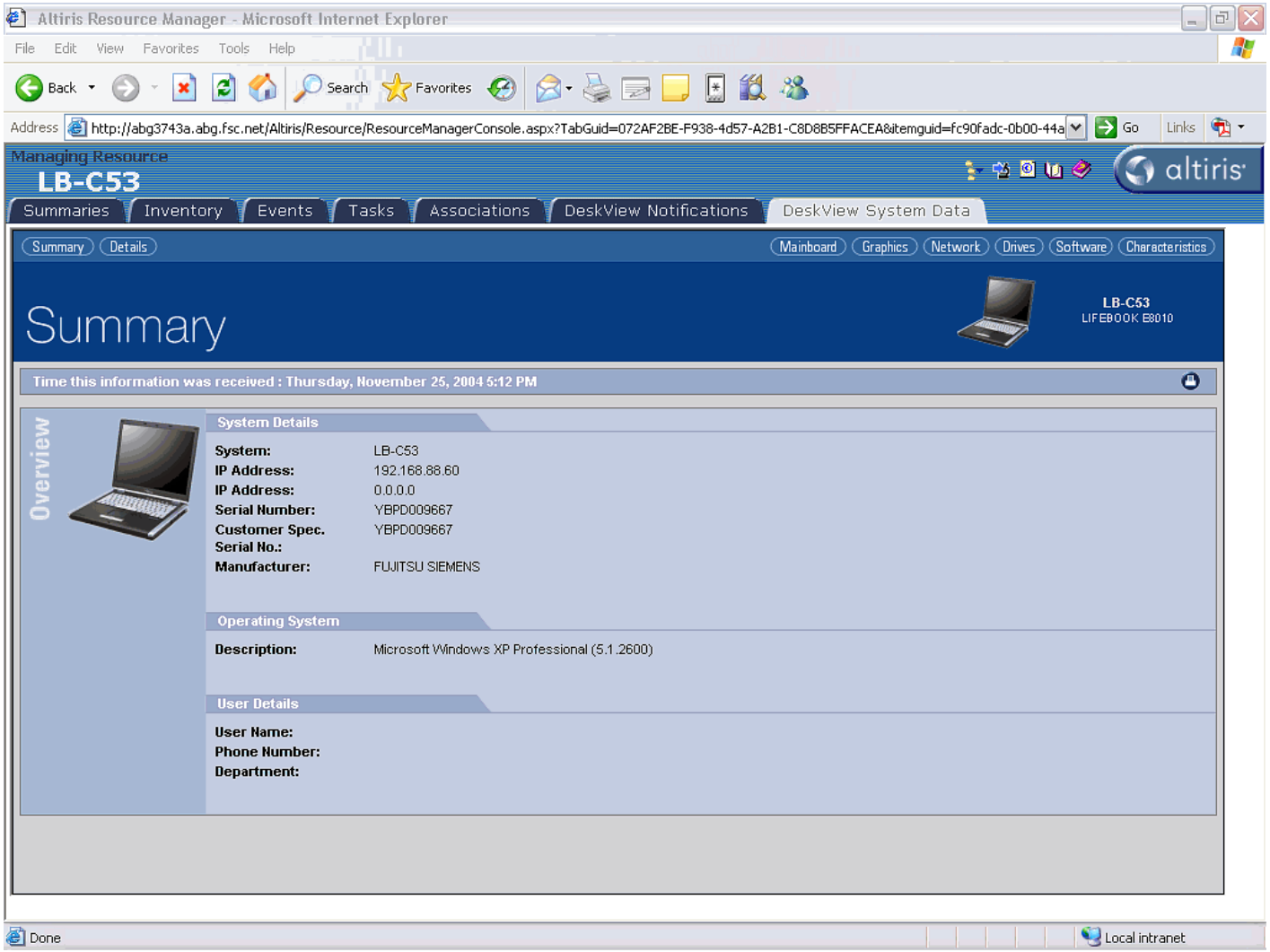

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DeskView 10.3

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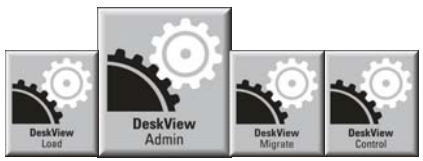
Function	Feature	Benefits
DeskView Reports	installs automatically predefined ready-to run reports for Fujitsu Siemens Computers client hardware, detailing:	reports are easy to handle and deliver quick and reliable results for decision making e-g. upgrade capabilities or replacement planning
	Mainboard Model Operating system Processor family Processor family and speed System model	Predefined Ready-to-run inventory reports reduce lengthy analysis of systems in the network



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Reports – DeskView 10.3 prepares ready-to-run inventory reports

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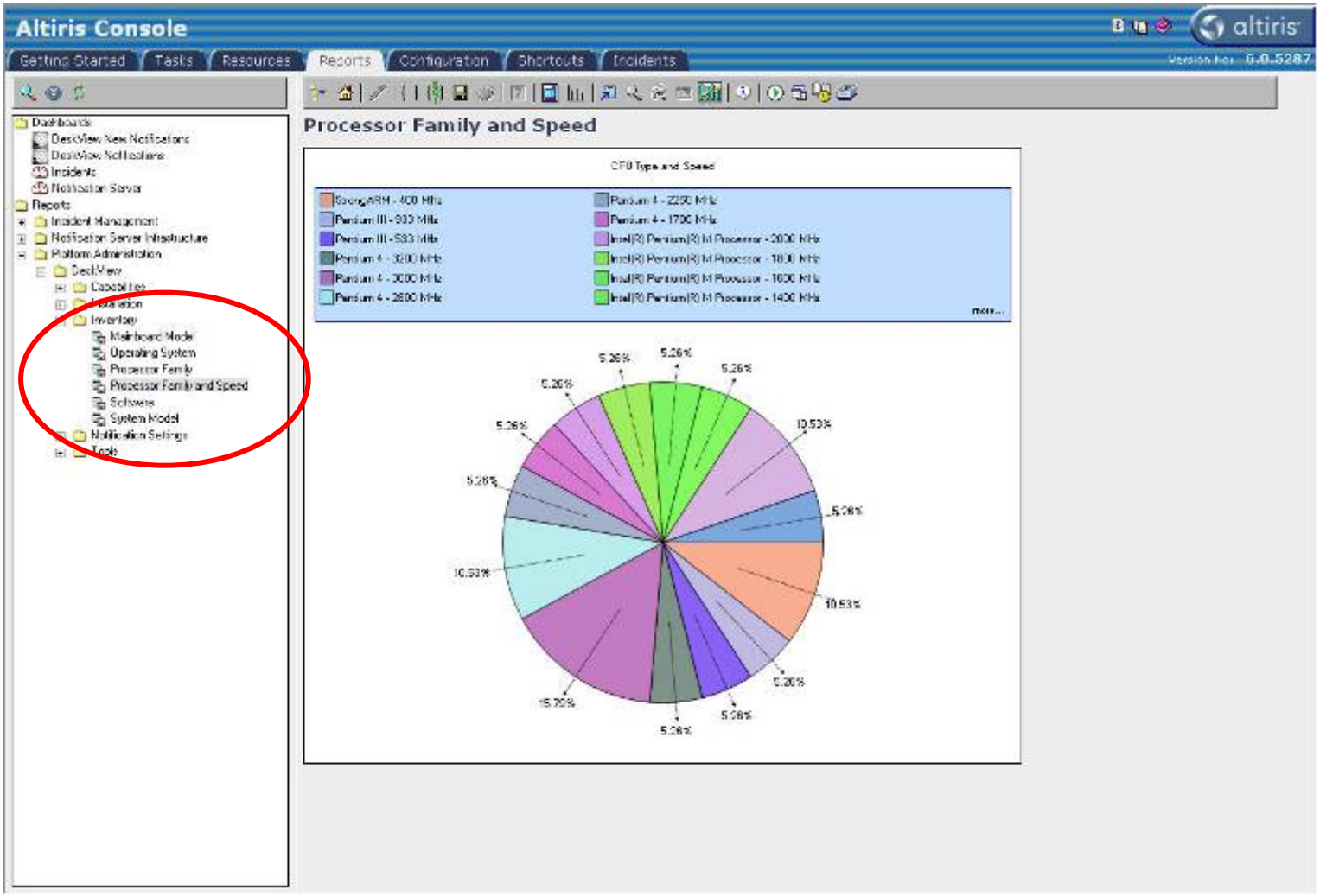

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DeskView 10.3

We make sure

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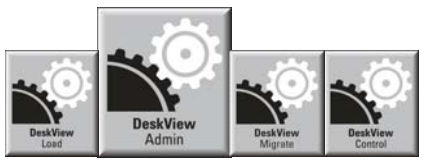
Function	Feature	Benefits
■ Set customer serial numbers (CSN)	■ Apply imported serial numbers □ Create a .csv file with serial numbers and apply them to a collection ■ Assign single serial number □ Set customer specific serial number to a selected system in the network ■ Generate serial number □ Allows to define a numbering scheme which can be deployed to computer collections	■ Use a single system ID in throughout all company applications ■ Exploit the benefits of a single system identification number in all business processes ■ Easy to use due to graphical DeskView Interface



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Register customer serial numbers

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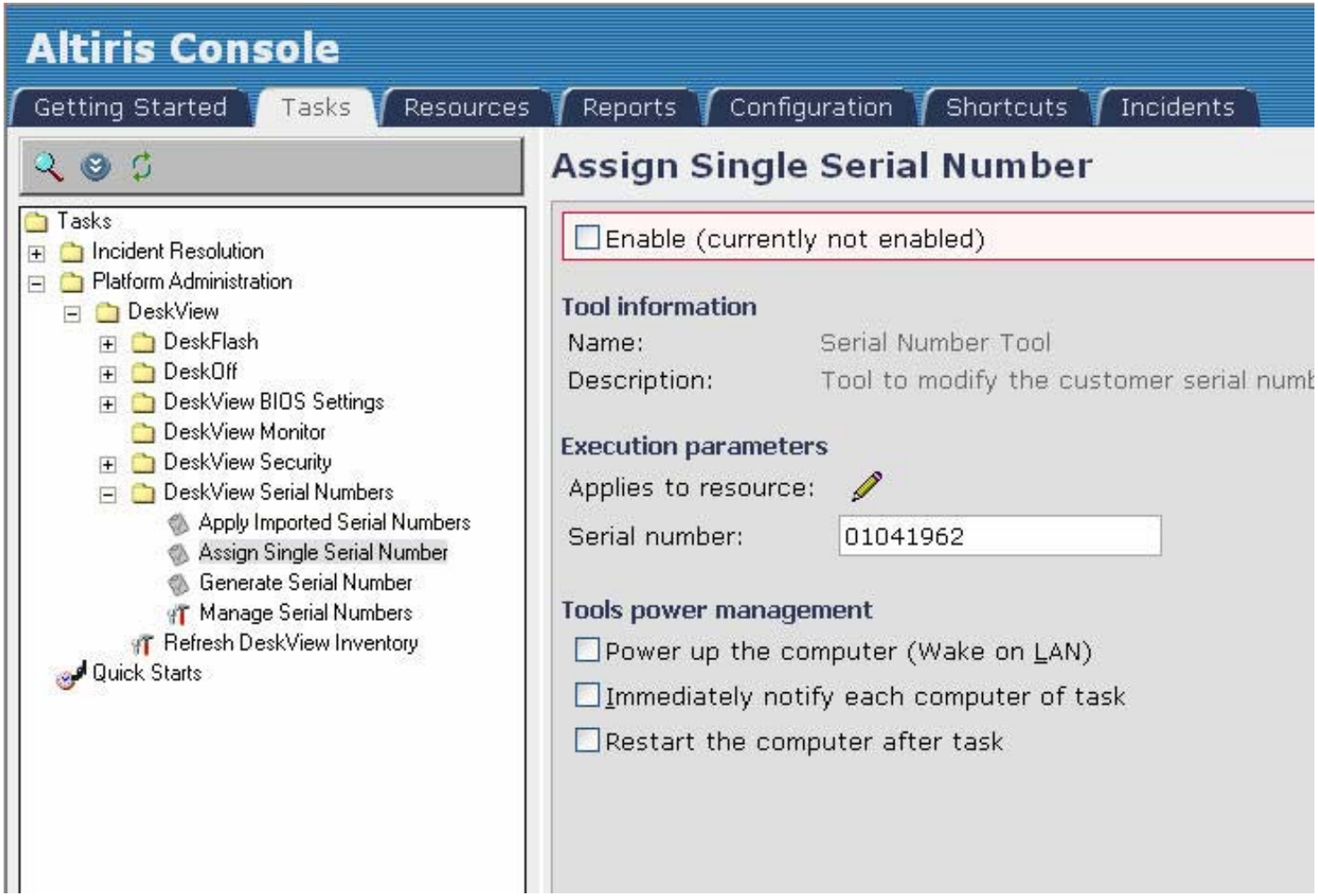

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DeskView 10.3

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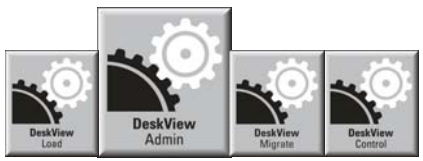
Function	Feature	Benefits
DeskFlash	easy and reliable BIOS management	archive and update during running system operation for uninterrupted working
	local and remote execution possible	change BIOS settings without a complete BIOS update
	BIOS compatibility will always be checked automatically	new BIOS versions can be distributed in the network without any user intervention
	change CMOS	
	archive BIOS / CMOS	
	update BIOS	change BIOS settings from remote



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DeskView 10.3

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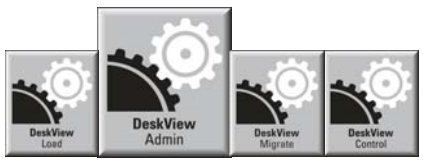
Function	Feature	Benefits
DeskView Notifications	displays alert notifications and allows user to define configuration of alerts to prevent system failures	new incoming alerts can be displayed in new Notification Ticker and forwarded by email
Notification Ticker	e.g. monitors status of hard disk drive and issues a warning if specific limit values are violated	allows hard disk drive to be changed before it actually fails
	e.g. system can check whether the cover was opened or is presently open, if computer is equipped with a sensor for cover opening	administrator is always informed about critical status of the clients



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DeskView 10.3

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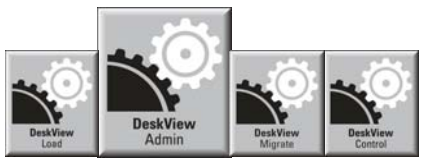
Function	Feature	Benefits
■ Helpdesk Integration	■ send reports of critical states and alarms to Altiris Helpdesk ■ Allows to add comments for trouble tickets and change incident properties ■ Generate history on client events	■ integration increases the level of Interlocking with □ further improved effectiveness in client management □ centralizes management of incidents ■ basic helpdesk functionality is already included in the deliverables of DeskView and the Altiris Notification Server ■ Extension with Altiris Helpdesk solution possible (Knowledgebase, Routing functionalities)



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Helpdesk Integration

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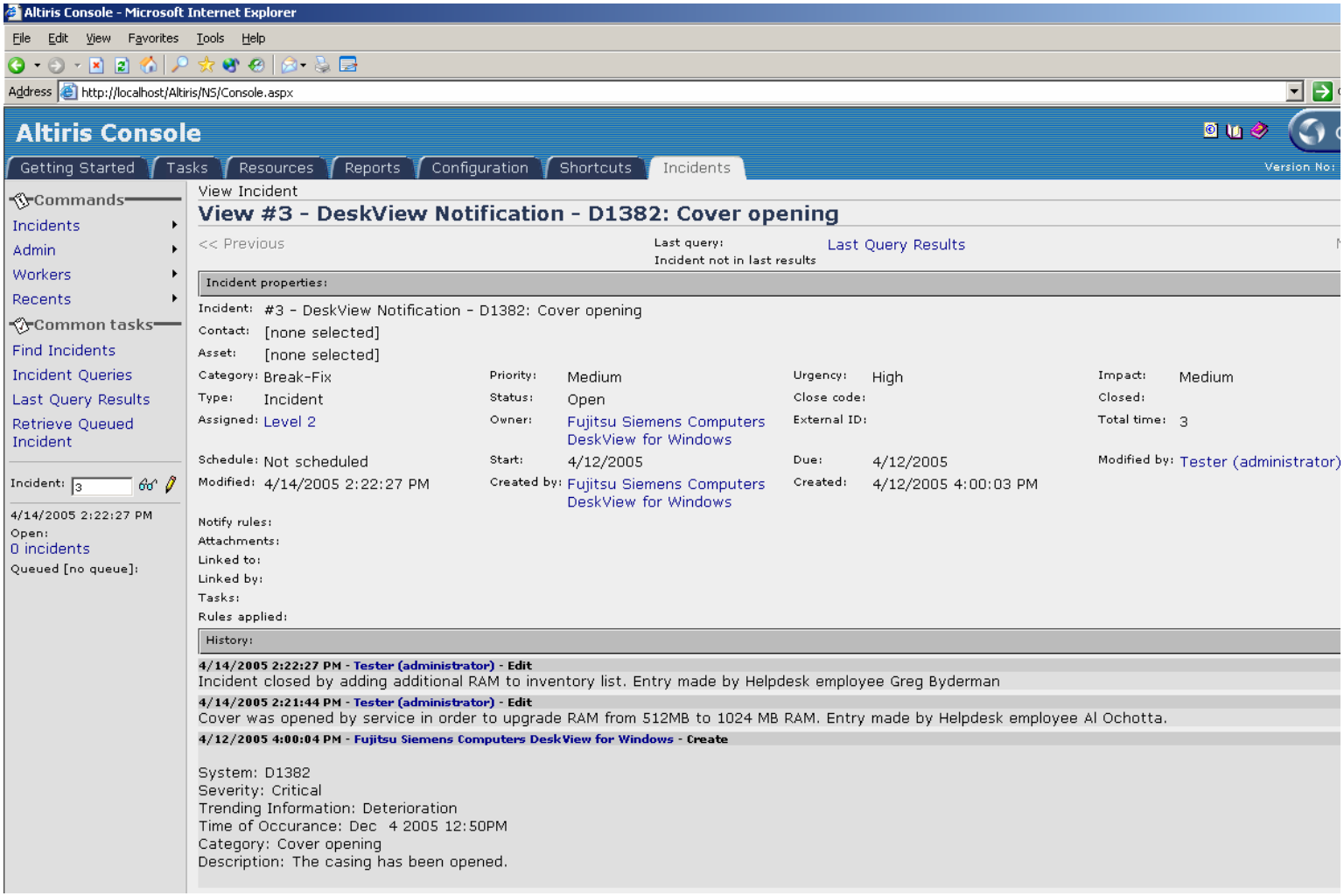

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DeskView 10.3

We make sure

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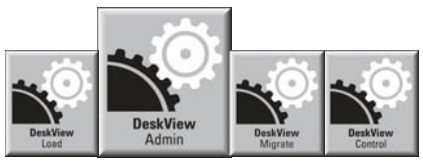
Function	Feature	Benefits
DeskView BIOS Settings	change BIOS Password and Boot Sequence during running operating system with pre-defined policy	increase security and centralize BIOS management from a single authorized point
	BIOS password: New BIOS password can be entered / existing passwords can be changed and deployed to a single or a collection of clients in the network	enhances network security by cyclical changing BIOS passwords
	Boot Sequence: Specifies sequence of drives or system components which BIOS searches for system files during boot process to start operating system	allows to select boot behaviour of clients in the network



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BIOS Settings –
easy usage through graphical interface

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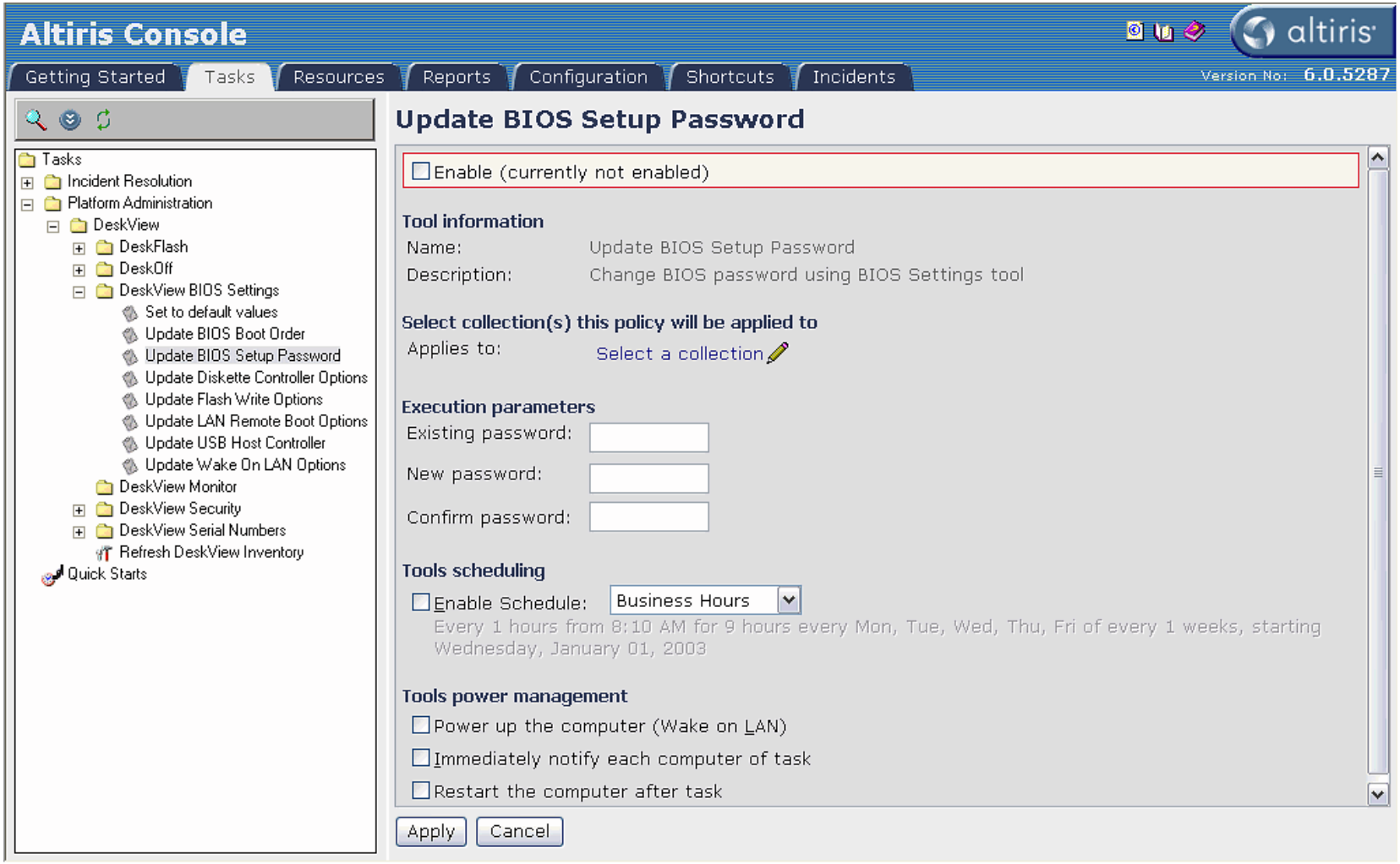

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BIOS Settings –
easy usage through graphical interface

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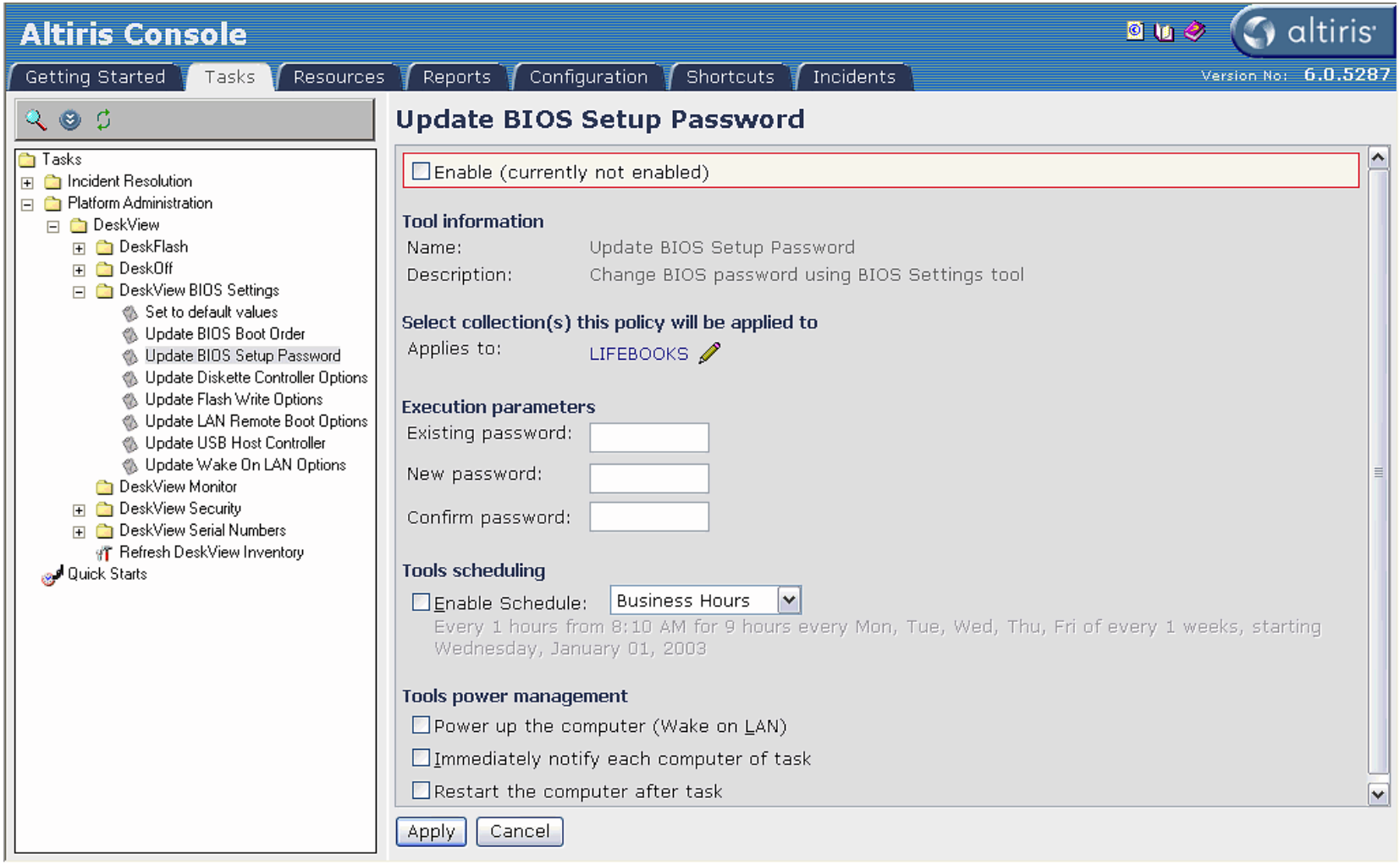

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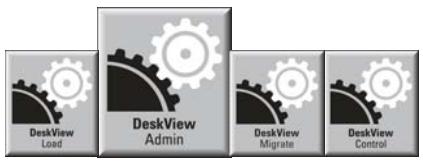
Function	Feature	Benefits
DeskOff Power Management	allows to remote shut down clients in the network. client system can be switched to different power modes at a predefined time or after a defined time	ensure energy saving available via command line and can easily be integrated in existing scripts and software deployment solutions



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DeskOff – ensure energy saving

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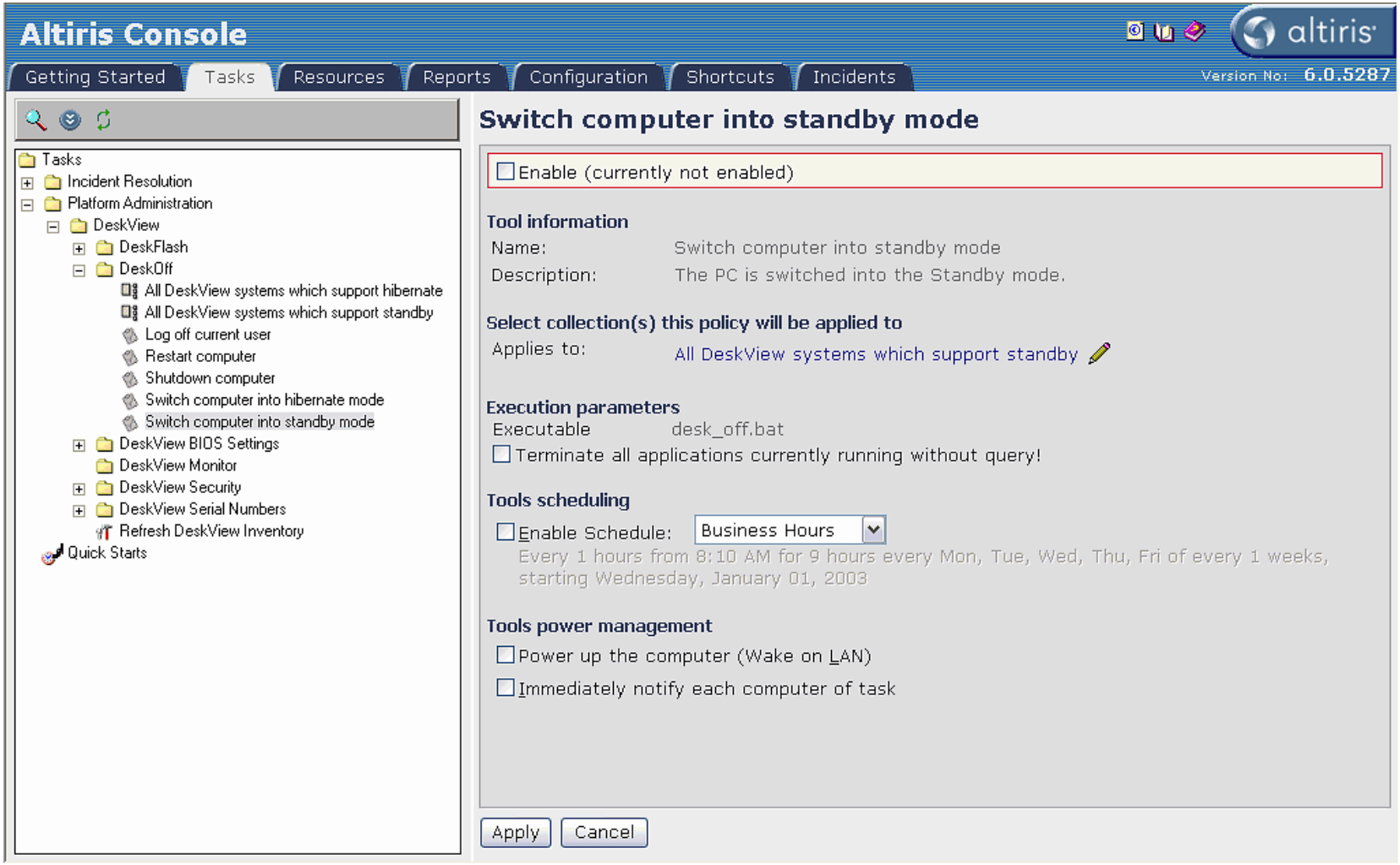

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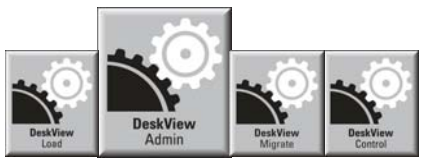
Function	Feature	Benefits
DeskUpdate	User defined driver selection and installation	Easy to use and simple handling
	Fully automatic installation of drivers	Latest drivers for ESPRIMO Professional PCs and CELSIUS Workstations available
	Driver version and date information available	Select between automatic and manual update



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DeskUpdate – get the latest drivers

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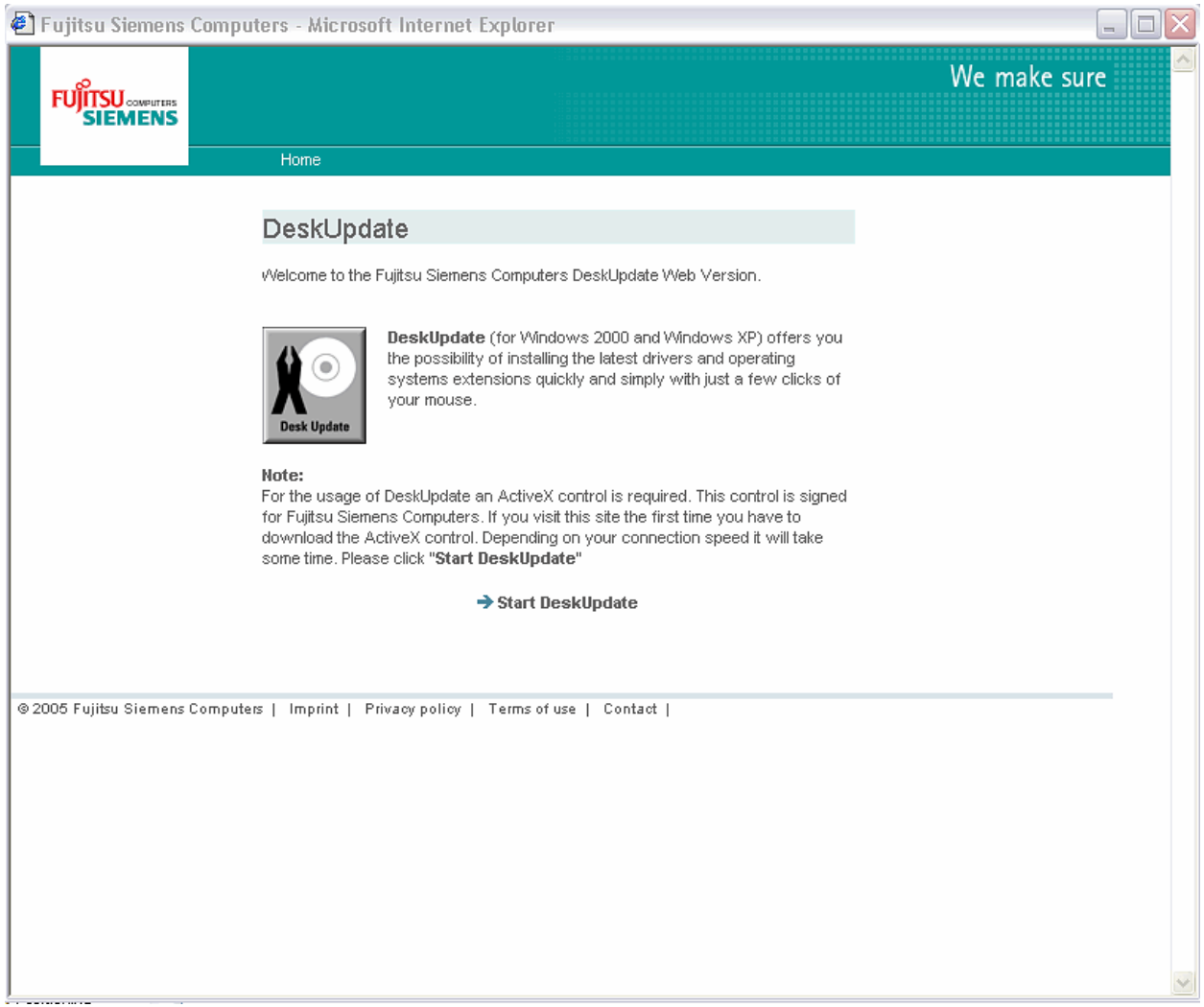
Fujitsu Siemens Computers - Microsoft Internet Explorer
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Home
DeskUpdate
Welcome to the Fujitsu Siemens Computers DeskUpdate Web Version.
Desk Update
DeskUpdate (for Windows 2000 and Windows XP) offers you the possibility of installing the latest drivers and operating systems extensions quickly and simply with just a few clicks of your mouse.
Note:
For the usage of DeskUpdate an ActiveX control is required. This control is signed for Fujitsu Siemens Computers. If you visit this site the first time you have to download the ActiveX control. Depending on your connection speed it will take some time. Please click "Start DeskUpdate"
Start DeskUpdate
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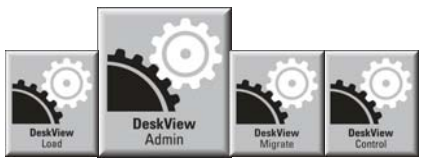
Function	Feature	Benefits
USB Security	Manage connection of external USB devices	Minimize the risk of virus infection
	Switch on/off all USB devices and USB mass storage devices	Increase the security in your network
	Control use of e.g. external Harddisk Drives, cameras and Memory sticks	Protect sensitive data
		For LIFEBOOK notebooks only mass Storage device management is possible



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USB Security

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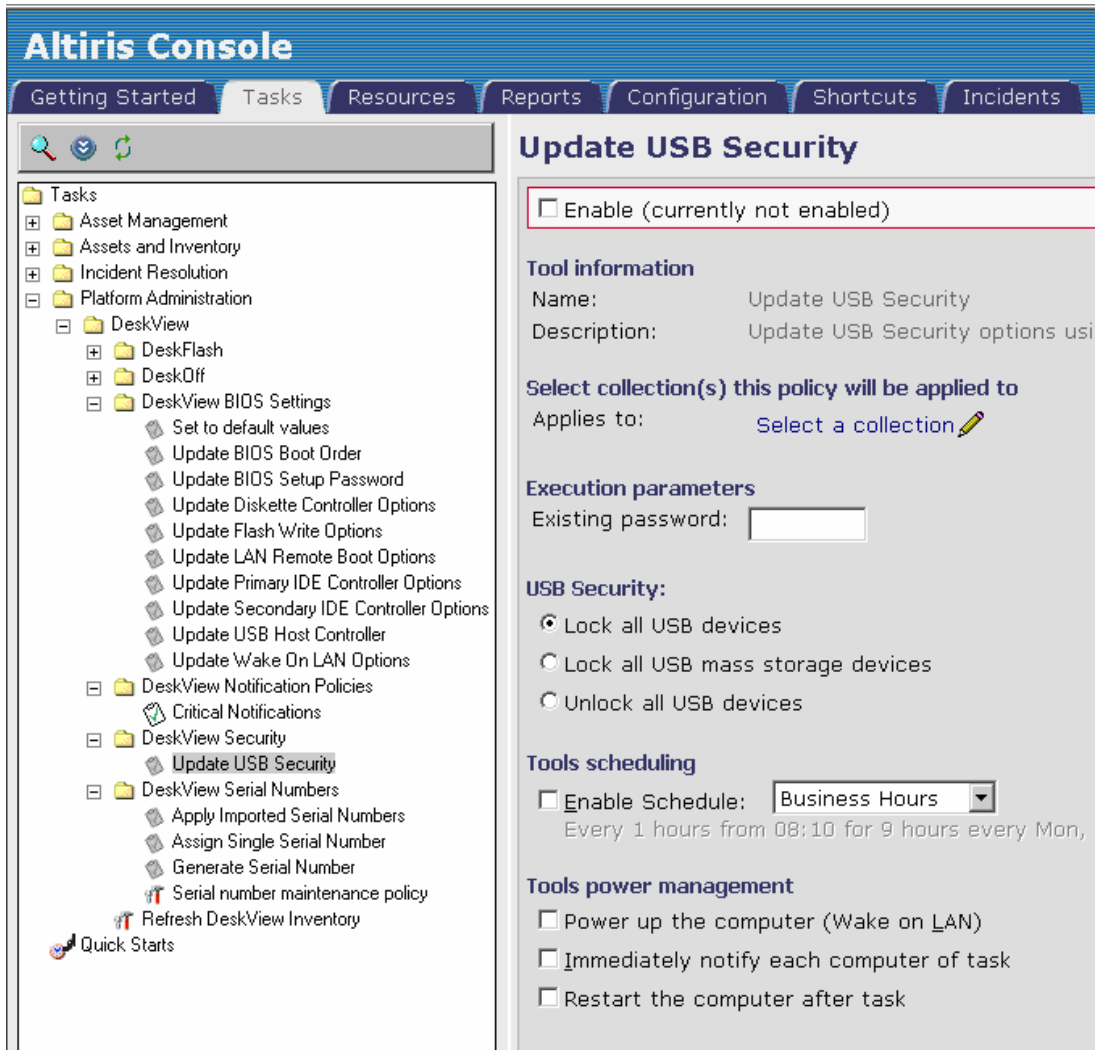

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DeskView Admin
Managed Security

We make sure

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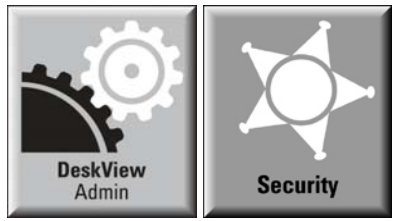
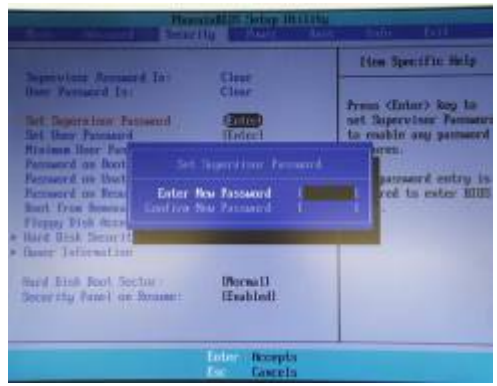
Secure remote control with Manageability
DeskView as option



- Controlled BIOS Setup via Administrator
  - BIOS Password
  - BIOS Update
  - Boot Menue controlling
    - Definition of Boot sequence
    - Disable / Enable “LAN Remote BOOT”
  - Enable/ Disable interfaces (e.g. floppy)
  - Enable/ Disable USB interfaces
  - Wake On LAN



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DeskView Admin
Managed Security

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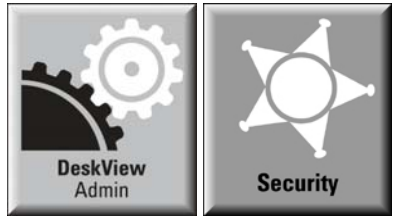
Secure remote control with Manageability
DeskView as option



- Remote Alarm Systemmanagement
  - Opening of PC housing
  - Changes of CPU or RAM
  - “Heartbeat” steady control if system is still available (network and power)

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DeskView Migrate

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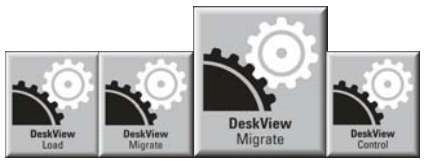
Function	Feature	Benefits
Patch Management Solution	Automated Processes for Distribution of Patches	Reduced patch deployment time per machine and decreased costs involved in delivering patches throughout your enterprise
PC Transplant Solution	Provide quick and complete Windows 2000/XP migrations without loss of settings and data	Transplant Solution automatically maintains the familiar settings of a user's old PC and redeploys identical settings to the new environment
Software Delivery Solution	Software Delivers Solution offers advanced application management features such as application self-healing, conflict analysis, and other ongoing software management capabilities	Software Delivery Solution can help standardize your operating systems and applications, decreasing conflicts and minimizing exposure to security and virus threats, which in turn reduces issues to your organization's help desk
Deployment Solution	Single deployment solution for desktops, servers, notebooks, and handhelds	Deployment Solution helps to reduce the cost of deploying and managing desktops and notebooks



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DeskView Control

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Function	Feature	Benefits
Application Management Solution	Manage Windows Installer (MSI) package source paths	Reduced application management cost and complexity
Application Metering Solution	Verify accuracy of rollouts and upgrades	Reclaim and redistribute unused licenses; determine future licensing needs more accurately
Carbon Copy Solution	Application usage monitoring and License reclamation	Reduced TCO – e.g. remote control helps to eliminates or reduce travel to remote locations
Inventory Solution for Windows	Integrated remote control for immediate problem diagnosis and resolution	Reduced support costs through data availability to Helpdesk and IT support staff; Support corporate standards by identifying systems that are out of compliance
	Comprehensive Hard-ware and Software discovery and inventory capture in heterogenous networks	

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DeskView Additional Solutions

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Function	Feature	Benefits
■ Client Management Suite ■ Server Management Suite ■ Asset Management Suite ■ Security Management Suite ■ + individual solutions that address key IT management concerns such as inventory or software delivery	■ Altiris offers industry's most comprehensive suite of IT lifecycle automation solutions designed to help IT organizations manage, secure and support all IT assets, promoting effective service delivery.	■ Altiris reduces the cost and complexity of tracking, supporting, and maintaining your corporate assets, including desktops, notebooks, servers, and handhelds. ■ Altiris offers its customers a unique approach to IT lifecycle management with its modular, integrated solutions for client and mobile management, asset management, and server management.

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Contact and Marketing materials

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Marketing materials

- Internet
- Data Sheets
- White Paper
- Presentation
- Products CD

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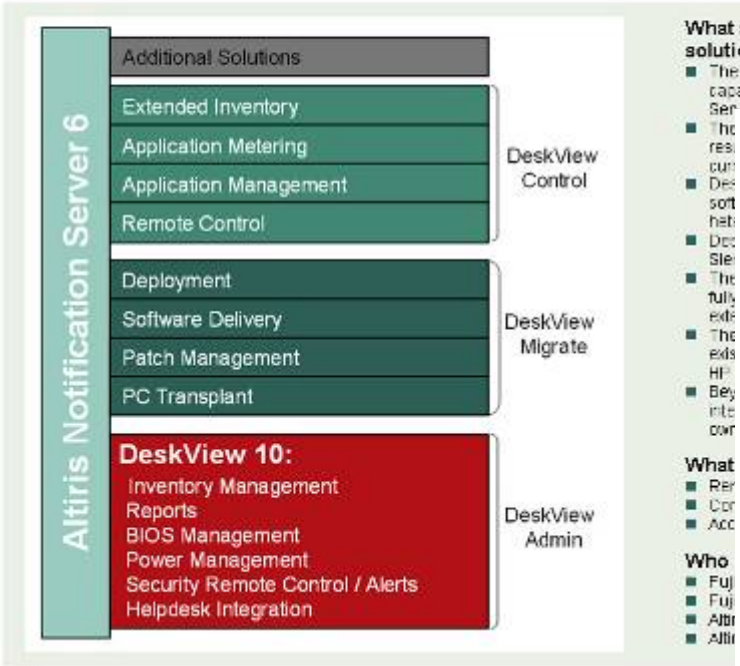
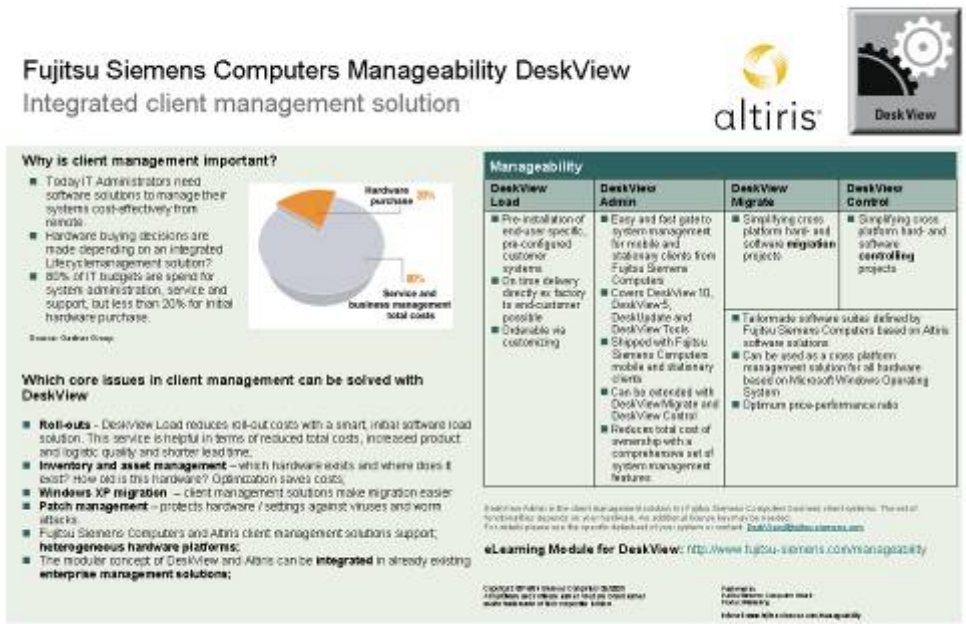
Marketing materials

- positioning card for Manageability

Fujitsu Siemens Computers and Altiris
Important partnership for client management





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DeskView
Who can support me?

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- Fujitsu Siemens Computers Manageability web page

  http://www.fujitsu-siemens.com/manageability

- If you have any question about DeskView 5.37 or DeskView 10.3 please contact

  deskview@fujitsu-siemens.com

- If you need support to the products of Altiris please visit the Support Portal of Altiris

  www.altiris.com/Support

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Thank you

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